



POTOMAC PARTNERS LLC

The Power of Partnership in Washington

Brian J. Chappelle

Brian J. Chappelle is a founding partner of Potomac Partners – a Washington-based consulting firm specializing in the mortgage finance industry. Formed in 1999, the firm provides analysis of an array of legislative and regulatory matters for the mortgage industry. The firm specializes in government lending issues providing strategic advice and operational assistance to clients on FHA/VA origination and risk management policies.

Mr. Chappelle resigned his position as Senior Staff Vice President, Corporate Relations & Membership for the Mortgage Bankers Association of America (MBA) to establish Potomac Partners. During his 13-year tenure at MBA, Mr. Chappelle managed the Association's loan origination and servicing functions; represented MBA in dealing with the appropriate Federal agencies and testified before both Houses of Congress on behalf of the Association.

Prior to joining MBA, Mr. Chappelle was Director, Single Family Development Division of the Federal Housing Administration, U.S. Department of Housing and Urban Development. In that position, he administered FHA's loan production activities including product development and underwriting requirements. Mr. Chappelle had primary responsibility for the implementation of FHA's Direct Endorsement and Adjustable Rate Mortgage Programs.

Mr. Chappelle received the Department of Housing and Urban Development's Distinguished Service Award in 1984 for his work in implementing the Direct Endorsement Program.

Mr. Chappelle is a graduate of Georgetown University and received a Master Public Administration (M.P.A.) degree from American University.