

Loan Guaranty Conference 2023

Loan and Property Management Conveyance and Title

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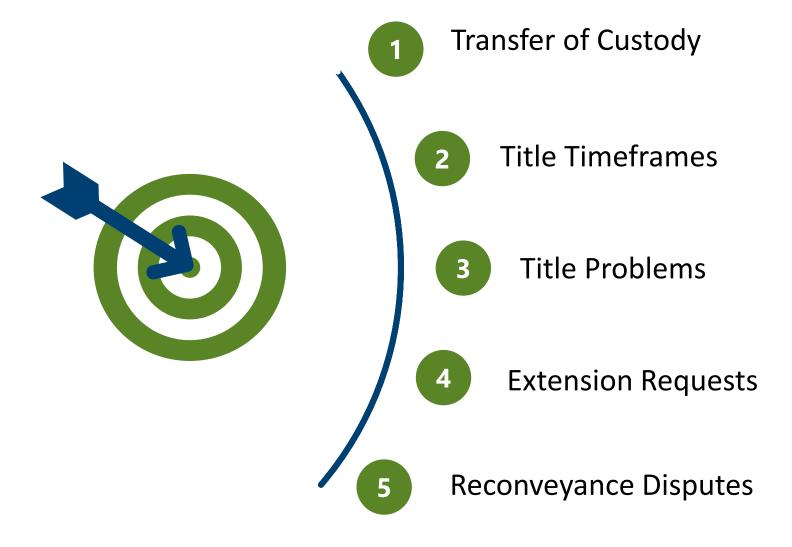




Conveyance and Title



Objectives





Property Conveyance



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Servicers have the option to transfer custody of a property to VA after a loan is terminated through foreclosure or DIL.

All transfers are conditional upon approval of title.

The Transfer of Custody (TOC) event must be submitted to VA within 15 days of loan termination.

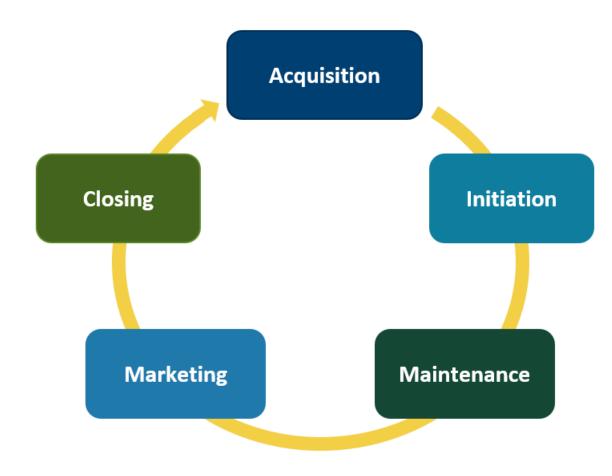
VALERI determines the acquisition payment based on the net value of the property and the servicer reported total eligible indebtedness.

Acquisition payments are reviewed and approved by the assigned Loan Technician at the Regional Loan Center.



VA Acquired Property Lifecycle

VA handles the management, marketing, and disposition activities of all Real Estate Owned (REO) acquired properties through a property management contractor.





Title



Title Timeframe



Title Problems



Extension Requests



Reconveyance Disputes



General Title Timelines

Most States and the Virgin Islands have a 60 Day Maximum Submission Timeframe. These are the exceptions:

90 Days

- Alabama
- Kentucky
- New Jersey
- South Carolina
- Virginia
- Puerto Rico

120 Days

- California
- Connecticut
- Illinois
- Indiana
- Maryland
- New Mexico
- Ohio
- Pennsylvania

135 Days

Colorado

150 Days

- Kansas
- Wyoming

180 Days

- Michigan
- Minnesota
- South Dakota



Title Package Requirements

General Document Requirements are found in 38 C.F.R. 36.4323 (d)(5)(iii)(A) through (H))*

- A copy of the deed or document evidencing transfer of interest and title at the liquidation sale
- A special warranty deed conveying the property to the Secretary
- Origination Deed of Trust or Mortgage
- Original or Copy of Mortgagee's Title Insurance Policy from Loan Origination
- Owner's Title Insurance Policy issued after loan termination in the name of the Secretary
- Loan Assignments
- Appointment of Substitute Trustee (where required as part of the termination process)
- Estoppel Affidavit for deed in lieu of foreclosure, if required by State law and appropriate language cannot be included in the deed in lieu of foreclosure
- Any evidence that the Secretary may reasonably require
- There are state specific additions to the general document requirements



Title Problems

Most Common Reasons for Title Package Denials

- Missing the Mortgagee's Title Policy from origination.
- Owner's Title Policy- Rejected due to exceptions that need to be removed
- The conveyance verbiage on special warranty deed conveying the property to VA is incorrect.
- Legal description issues
- Mobile Home Issues- Property not affixed and converted to real property

Most Common Reasons for Reconveyance

- Late/Expired- title package not received by the due date
- Failure to resolve all deficiencies cited in the Pre-Reconveyance letter
- Liens/Litigation



Request an Extension

• <u>titleportal.vrmco.com</u>

Submitted in VRM's Title Portal

Title Search

- By VA LIN
- By Servicer Loan #
- Or, By Address

- Select a Reason
- Follow up on the status or have questions, please email title-va@vrmco.com

Click "Request an Extension"



Reconveyance Disputes

Only the servicer can dispute a Reconveyance

The dispute must be sent to <u>title-reconveyance@vrmco.com</u> and submitted within 10 business days of receiving the Final Reconveyance Letter

Escalations can be sent to Pennie Clayton, VRM Title Team Lead at pclayton@vrmco.com. If warranted, VRM will be submit to VA Property Management for review and advisement.



Questions?

