VA Home Loans
2017 Loan Volume by State

| State Code | Total Loans | Avg. Loan Amount | Loan Amount Sum - ALL | Total Purchase Loans | Total Purchase Loans \% | Loan Amount Avg - Purchase | Total Loan Amount - Purchase | Total IRRRL Loans | Total IRRRL Loans \% | Loan Amount Avg - IRRRL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Grand Total | 740,381 | \$254,859 | \$188,692,800,206 | 380,429 | 51.4\% | \$261,273 | \$99,395,869,051 | 190,913 | 25.8\% | \$243,202 |
| AK | 3,925 | \$298,969 | \$1,173,453,116 | 2,323 | 59.2\% | \$317,651 | \$737,902,214 | 911 | 23.2\% | \$275,786 |
| AL | 14,169 | \$199,586 | \$2,827,938,142 | 7,098 | 50.1\% | \$208,853 | \$1,482,440,755 | 3,945 | 27.8\% | \$188,014 |
| AR | 6,321 | \$176,087 | \$1,113,044,773 | 3,426 | 54.2\% | \$183,274 | \$627,895,613 | 1,391 | 22.0\% | \$165,269 |
| AZ | 29,066 | \$237,434 | \$6,901,257,383 | 13,938 | 48.0\% | \$246,508 | \$3,435,834,009 | 7,830 | 26.9\% | \$228,094 |
| CA | 75,810 | \$384,023 | \$29,112,802,926 | 27,882 | 36.8\% | \$405,248 | \$11,299,132,891 | 22,685 | 29.9\% | \$367,999 |
| CO | 30,521 | \$293,399 | \$8,954,829,237 | 13,725 | 45.0\% | \$314,376 | \$4,314,806,242 | 8,194 | 26.8\% | \$266,044 |
| CT | 3,660 | \$260,074 | \$951,871,017 | 2,018 | 55.1\% | \$267,189 | \$539,187,383 | 859 | 23.5\% | \$251,983 |
| DC | 727 | \$511,676 | \$371,988,616 | 367 | 50.5\% | \$549,342 | \$201,608,419 | 198 | 27.2\% | \$494,466 |
| DE | 2,894 | \$250,619 | \$725,290,500 | 1,308 | 45.2\% | \$260,634 | \$340,909,863 | 968 | 33.4\% | \$241,671 |
| FL | 61,302 | \$235,301 | \$14,424,423,716 | 34,605 | 56.5\% | \$246,258 | \$8,521,759,779 | 12,845 | 21.0\% | \$220,898 |
| GA | 33,292 | \$212,731 | \$7,082,246,427 | 17,439 | 52.4\% | \$224,421 | \$3,913,682,835 | 8,888 | 26.7\% | \$197,258 |
| GU | 284 | \$319,550 | \$90,752,060 | 197 | 69.4\% | \$341,837 | \$67,341,887 | 16 | 5.6\% | \$275,996 |
| HI | 5,493 | \$518,851 | \$2,850,049,532 | 2,754 | 50.1\% | \$542,130 | \$1,493,025,230 | 1,644 | 29.9\% | \$494,769 |
| IA | 4,582 | \$183,595 | \$841,230,849 | 2,547 | 55.6\% | \$189,157 | \$481,782,935 | 896 | 19.6\% | \$180,791 |
| ID | 6,524 | \$221,952 | \$1,448,013,859 | 3,548 | 54.4\% | \$233,711 | \$829,205,095 | 1,295 | 19.8\% | \$203,415 |
| IL | 13,879 | \$208,041 | \$2,887,398,078 | 7,559 | 54.5\% | \$214,651 | \$1,622,548,055 | 3,234 | 23.3\% | \$200,831 |
| IN | 12,325 | \$175,887 | \$2,167,811,849 | 6,333 | 51.4\% | \$184,669 | \$1,169,508,364 | 3,068 | 24.9\% | \$168,813 |
| KS | 6,008 | \$188,744 | \$1,133,975,234 | 3,389 | 56.4\% | \$197,313 | \$668,693,774 | 1,323 | 22.0\% | \$172,168 |
| KY | 8,346 | \$183,928 | \$1,535,066,503 | 4,479 | 53.7\% | \$193,762 | \$867,861,867 | 1,950 | 23.4\% | \$170,379 |
| LA | 8,156 | \$211,167 | \$1,722,274,829 | 4,243 | 52.0\% | \$221,413 | \$939,454,332 | 2,147 | 26.3\% | \$199,014 |
| MA | 6,777 | \$314,622 | \$2,132,191,041 | 3,063 | 45.2\% | \$335,114 | \$1,026,453,997 | 1,683 | 24.8\% | \$288,072 |
| MD | 19,664 | \$346,163 | \$6,806,939,429 | 9,095 | 46.3\% | \$364,185 | \$3,312,263,273 | 6,340 | 32.2\% | \$330,735 |
| ME | 2,675 | \$203,738 | \$545,000,276 | 1,432 | 53.5\% | \$211,853 | \$303,373,464 | 575 | 21.5\% | \$193,180 |
| MI | 13,660 | \$176,906 | \$2,416,531,877 | 6,682 | 48.9\% | \$183,745 | \$1,227,783,333 | 3,095 | 22.7\% | \$170,741 |
| MN | 9,899 | \$228,353 | \$2,260,467,207 | 4,960 | 50.1\% | \$239,289 | \$1,186,875,700 | 2,030 | 20.5\% | \$217,450 |
| MO | 13,285 | \$186,878 | \$2,482,673,329 | 7,351 | 55.3\% | \$193,296 | \$1,420,917,402 | 2,820 | 21.2\% | \$177,448 |
| MS | 5,290 | \$184,344 | \$975,177,665 | 3,036 | 57.4\% | \$195,167 | \$592,527,269 | 1,043 | 19.7\% | \$167,222 |
| MT | 3,230 | \$235,679 | \$761,243,358 | 1,673 | 51.8\% | \$243,289 | \$407,022,634 | 648 | 20.1\% | \$216,551 |
| NC | 34,174 | \$208,821 | \$7,136,254,970 | 18,247 | 53.4\% | \$219,095 | \$3,997,821,321 | 9,610 | 28.1\% | \$193,315 |
| ND | 1,699 | \$230,772 | \$392,081,457 | 978 | 57.6\% | \$235,218 | \$230,043,315 | 345 | 20.3\% | \$228,254 |
| NE | 4,671 | \$199,827 | \$933,392,884 | 2,672 | 57.2\% | \$211,878 | \$566,138,358 | 954 | 20.4\% | \$181,444 |
| NH | 2,969 | \$257,297 | \$763,915,360 | 1,556 | 52.4\% | \$268,129 | \$417,208,782 | 705 | 23.7\% | \$243,746 |
| NJ | 7,287 | \$276,738 | \$2,016,589,949 | 3,467 | 47.6\% | \$285,195 | \$988,771,016 | 2,028 | 27.8\% | \$266,971 |
| NM | 6,540 | \$211,629 | \$1,384,051,231 | 3,107 | 47.5\% | \$224,677 | \$698,072,830 | 1,923 | 29.4\% | \$196,493 |
| NV | 13,943 | \$265,417 | \$3,700,709,606 | 6,931 | 49.7\% | \$280,159 | \$1,941,781,775 | 3,377 | 24.2\% | \$249,774 |
| NY | 9,365 | \$239,006 | \$2,238,295,433 | 5,530 | 59.0\% | \$237,772 | \$1,314,879,543 | 1,669 | 17.8\% | \$242,191 |
| OH | 18,766 | \$177,181 | \$3,324,978,707 | 10,330 | 55.0\% | \$185,748 | \$1,918,781,043 | 4,193 | 22.3\% | \$168,780 |
| OK | 9,406 | \$190,432 | \$1,791,207,148 | 5,449 | 57.9\% | \$195,608 | \$1,065,869,771 | 1,994 | 21.2\% | \$178,748 |
| OR | 13,232 | \$267,280 | \$3,536,645,990 | 5,673 | 42.9\% | \$282,032 | \$1,599,965,570 | 3,185 | 24.1\% | \$246,671 |
| PA | 16,218 | \$209,179 | \$3,392,468,952 | 8,247 | 50.9\% | \$215,810 | \$1,779,782,167 | 4,170 | 25.7\% | \$204,392 |
| PR | 1,276 | \$153,012 | \$195,243,564 | 722 | 56.6\% | \$155,632 | \$112,366,114 | 288 | 22.6\% | \$154,295 |
| RI | 1,434 | \$261,379 | \$374,816,805 | 721 | 50.3\% | \$273,465 | \$197,168,558 | 296 | 20.6\% | \$250,205 |
| SC | 18,063 | \$217,197 | \$3,923,230,636 | 10,255 | 56.8\% | \$225,401 | \$2,311,490,238 | 4,088 | 22.6\% | \$203,328 |
| SD | 2,208 | \$211,603 | \$467,220,331 | 1,290 | 58.4\% | \$219,807 | \$283,550,804 | 371 | 16.8\% | \$195,938 |
| TN | 19,831 | \$208,585 | \$4,136,458,273 | 10,631 | 53.6\% | \$221,640 | \$2,356,259,551 | 4,874 | 24.6\% | \$188,455 |
| TX | 60,025 | \$229,888 | \$13,799,003,006 | 39,008 | 65.0\% | \$244,383 | \$9,532,897,184 | 19,162 | 31.9\% | \$200,477 |
| UT | 8,184 | \$267,439 | \$2,188,721,974 | 3,902 | 47.7\% | \$282,818 | \$1,103,556,232 | 1,961 | 24.0\% | \$246,939 |
| VA | 43,673 | \$325,573 | \$14,218,764,375 | 22,636 | 51.8\% | \$339,281 | \$7,679,975,766 | 12,500 | 28.6\% | \$309,483 |
| VI | 27 | \$339,456 | \$9,165,312 | 20 | 74.1\% | \$345,537 | \$6,910,745 | 5 | 18.5\% | \$315,388 |
| VT | 830 | \$225,819 | \$187,429,837 | 455 | 54.8\% | \$233,336 | \$106,167,954 | 177 | 21.3\% | \$216,707 |
| WA | 30,969 | \$293,931 | \$9,102,741,109 | 14,803 | 47.8\% | \$312,671 | \$4,628,469,366 | 7,370 | 23.8\% | \$263,864 |
| WI | 8,603 | \$194,533 | \$1,673,566,311 | 4,558 | 53.0\% | \$200,024 | \$911,710,627 | 1,982 | 23.0\% | \$186,204 |
| WV | 3,025 | \$190,418 | \$576,013,759 | 1,584 | 52.4\% | \$198,269 | \$314,058,325 | 636 | 21.0\% | \$190,436 |
| WY | 2,193 | \$243,091 | \$533,098,509 | 1,184 | 54.0\% | \$253,336 | \$299,949,592 | 526 | 24.0\% | \$224,474 |

VA Home Loans
FY 2017 Loan Volume by State
10/01/2016-09/30/2017

| State Code | Total Loan Amount - IRRRL | Total Cash-Out Loa | a Cash-Ou | Loan Amount Avg - Cash-Out |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Grand Total | \$46,430,496,013 | 169,039 | 22.8\% | \$253,589 | \$42,866,435,142 |
| AK | \$251,240,816 | 691 | 17.6\% | \$266,730 | \$184,310,086 |
| AL | \$741,714,038 | 3,126 | 22.1\% | \$193,149 | \$603,783,349 |
| AR | \$229,889,571 | 1,504 | 23.8\% | \$169,720 | \$255,259,589 |
| AZ | \$1,785,973,460 | 7,298 | 25.1\% | \$230,125 | \$1,679,449,914 |
| CA | \$8,348,068,310 | 25,243 | 33.3\% | \$374,979 | \$9,465,601,725 |
| CO | \$2,179,967,520 | 8,602 | 28.2\% | \$285,986 | \$2,460,055,475 |
| CT | \$216,453,399 | 783 | 21.4\% | \$250,613 | \$196,230,235 |
| DC | \$97,904,244 | 162 | 22.3\% | \$447,382 | \$72,475,953 |
| DE | \$233,937,972 | 618 | 21.4\% | \$243,435 | \$150,442,665 |
| FL | \$2,837,439,258 | 13,852 | 22.6\% | \$221,284 | \$3,065,224,679 |
| GA | \$1,753,225,198 | 6,965 | 20.9\% | \$203,207 | \$1,415,338,394 |
| GU | \$4,415,940 | 71 | 25.0\% | \$267,524 | \$18,994,233 |
| HI | \$813,400,467 | 1,095 | 19.9\% | \$496,460 | \$543,623,835 |
| IA | \$161,988,918 | 1,139 | 24.9\% | \$173,362 | \$197,458,996 |
| ID | \$263,422,112 | 1,681 | 25.8\% | \$211,414 | \$355,386,652 |
| IL | \$649,486,413 | 3,086 | 22.2\% | \$199,405 | \$615,363,610 |
| IN | \$517,918,313 | 2,924 | 23.7\% | \$164,290 | \$480,385,172 |
| KS | \$227,777,908 | 1,296 | 21.6\% | \$183,259 | \$237,503,552 |
| KY | \$332,238,681 | 1,917 | 23.0\% | \$174,734 | \$334,965,955 |
| LA | \$427,282,007 | 1,766 | 21.7\% | \$201,324 | \$355,538,490 |
| MA | \$484,825,803 | 2,031 | 30.0\% | \$305,717 | \$620,911,241 |
| MD | \$2,096,858,282 | 4,229 | 21.5\% | \$330,532 | \$1,397,817,874 |
| ME | \$111,078,515 | 668 | 25.0\% | \$195,432 | \$130,548,297 |
| MI | \$528,444,941 | 3,883 | 28.4\% | \$170,050 | \$660,303,603 |
| MN | \$441,423,359 | 2,909 | 29.4\% | \$217,315 | \$632,168,148 |
| MO | \$500,403,558 | 3,114 | 23.4\% | \$180,267 | \$561,352,369 |
| MS | \$174,412,737 | 1,211 | 22.9\% | \$171,955 | \$208,237,659 |
| MT | \$140,325,167 | 909 | 28.1\% | \$235,309 | \$213,895,557 |
| NC | \$1,857,760,215 | 6,317 | 18.5\% | \$202,734 | \$1,280,673,434 |
| ND | \$78,747,785 | 376 | 22.1\% | \$221,517 | \$83,290,357 |
| NE | \$173,097,452 | 1,045 | 22.4\% | \$185,796 | \$194,157,074 |
| NH | \$171,840,879 | 708 | 23.8\% | \$246,985 | \$174,865,699 |
| NJ | \$541,417,427 | 1,792 | 24.6\% | \$271,429 | \$486,401,506 |
| NM | \$377,855,962 | 1,510 | 23.1\% | \$204,055 | \$308,122,439 |
| NV | \$843,485, 281 | 3,635 | 26.1\% | \$251,841 | \$915,442,550 |
| NY | \$404,215,979 | 2,166 | 23.1\% | \$239,704 | \$519,199,911 |
| OH | \$707,695,656 | 4,243 | 22.6\% | \$164,625 | \$698,502,008 |
| OK | \$356,423,796 | 1,963 | 20.9\% | \$187,934 | \$368,913,581 |
| OR | \$785,648,449 | 4,374 | 33.1\% | \$263,153 | \$1,151,031,971 |
| PA | \$852,316,573 | 3,801 | 23.4\% | \$200,045 | \$760,370,212 |
| PR | \$44,436,835 | 266 | 20.8\% | \$144,514 | \$38,440,615 |
| RI | \$74,060,714 | 417 | 29.1\% | \$248,411 | \$103,587,533 |
| SC | \$831,203,524 | 3,720 | 20.6\% | \$209,822 | \$780,536,874 |
| SD | \$72,692,992 | 547 | 24.8\% | \$202,882 | \$110,976,535 |
| TN | \$918,531,015 | 4,326 | 21.8\% | \$199,183 | \$861,667,707 |
| TX | \$3,841,539,728 | 1,855 | 3.1\% | \$228,877 | \$424,566,094 |
| UT | \$484,246,460 | 2,321 | 28.4\% | \$258,905 | \$600,919,282 |
| VA | \$3,868,538,630 | 8,537 | 19.5\% | \$312,786 | \$2,670,249,979 |
| VI | \$1,576,941 | 2 | 7.4\% | \$338,813 | \$677,626 |
| VT | \$38,357,139 | 198 | 23.9\% | \$216,691 | \$42,904,744 |
| WA | \$1,944,675,709 | 8,796 | 28.4\% | \$287,585 | \$2,529,596,034 |
| WI | \$369,055,509 | 2,063 | 24.0\% | \$190,402 | \$392,800,175 |
| WV | \$121,117,371 | 805 | 26.6\% | \$174,954 | \$140,838,063 |
| WY | \$118,073,085 | 483 | 22.0\% | \$238,252 | \$115,075,832 |

