VA Home Loans
2016 Loan Volume by State
10/01/2015-09/30/2016

| State Code | Total Loans | Avg. Loan Amount | Loan Amount Sum - ALL | Total Purchase Loans | Total Purchase Loans \% | Loan Amount Avg - Purchase | Total Loan Amount - Purchase | Total IRRRL Loans | Total IRRRL Loans \% | Loan Amount Avg - IRRRL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Grand Total | 705,392 | \$253,244 | \$178,636,453,834 | 352,951 | 50.0\% | \$252,424 | \$89,093,371,979 | 215,553 | 30.6\% | \$256,474 |
| AK | 4,128 | \$297,998 | \$1,230,135,737 | 2,488 | 60.3\% | \$323,845 | \$780,846,934 | 1,021 | 24.7\% | \$275,065 |
| AL | 13,094 | \$200,588 | \$2,626,495,890 | 6,268 | 47.9\% | \$207,178 | \$1,298,593,968 | 4,203 | 32.1\% | \$198,516 |
| AR | 5,931 | \$170,311 | \$1,010,112,835 | 3,204 | 54.0\% | \$176,108 | \$564,251,552 | 1,453 | 24.5\% | \$167,010 |
| AZ | 27,673 | \$233,762 | \$6,468,897,841 | 12,452 | 45.0\% | \$236,631 | \$2,946,531,587 | 9,329 | 33.7\% | \$233,778 |
| CA | 78,734 | \$382,042 | \$30,079,733,243 | 27,321 | 34.7\% | \$390,458 | \$10,667,696,820 | 30,134 | 38.3\% | \$383,634 |
| CO | 28,307 | \$282,513 | \$7,997,109,618 | 12,524 | 44.2\% | \$295,380 | \$3,699,341,979 | 8,937 | 31.6\% | \$269,651 |
| CT | 3,266 | \$257,017 | \$839,416,442 | 1,813 | 55.5\% | \$258,558 | \$468,766,181 | 818 | 25.0\% | \$255,148 |
| DC | 757 | \$520,224 | \$393,809,637 | 317 | 41.9\% | \$544,498 | \$172,605,743 | 290 | 38.3\% | \$526,345 |
| DE | 2,662 | \$255,022 | \$678,867,481 | 1,187 | 44.6\% | \$257,906 | \$306,134,410 | 921 | 34.6\% | \$256,166 |
| FL | 55,615 | \$229,092 | \$12,740,956,427 | 31,280 | 56.2\% | \$235,413 | \$7,363,711,063 | 13,751 | 24.7\% | \$223,006 |
| GA | 30,728 | \$208,972 | \$6,421,297,336 | 15,947 | 51.9\% | \$218,371 | \$3,482,366,178 | 9,375 | 30.5\% | \$200,945 |
| GU | 185 | \$312,964 | \$57,898,406 | 147 | 79.5\% | \$322,795 | \$47,450,815 | 10 | 5.4\% | \$251,887 |
| HI | 6,082 | \$524,629 | \$3,190,795,645 | 2,553 | 42.0\% | \$533,587 | \$1,362,248,260 | 2,605 | 42.8\% | \$523,418 |
| IA | 4,288 | \$181,091 | \$776,520,039 | 2,417 | 56.4\% | \$187,418 | \$452,990,140 | 918 | 21.4\% | \$182,829 |
| ID | 6,045 | \$214,456 | \$1,296,387,408 | 3,311 | 54.8\% | \$221,426 | \$733,140,107 | 1,438 | 23.8\% | \$206,598 |
| IL | 12,948 | \$204,979 | \$2,654,064,217 | 6,910 | 53.4\% | \$206,458 | \$1,426,623,661 | 3,609 | 27.9\% | \$209,964 |
| IN | 10,986 | \$171,902 | \$1,888,512,698 | 5,615 | 51.1\% | \$177,399 | \$996,096,656 | 3,187 | 29.0\% | \$170,143 |
| KS | 5,941 | \$184,529 | \$1,096,286,685 | 3,399 | 57.2\% | \$190,774 | \$648,440,528 | 1,499 | 25.2\% | \$176,820 |
| KY | 7,941 | \$180,957 | \$1,436,976,598 | 4,040 | 50.9\% | \$187,042 | \$755,649,227 | 2,309 | 29.1\% | \$177,422 |
| LA | 8,018 | \$209,005 | \$1,675,799,077 | 4,082 | 50.9\% | \$217,086 | \$886,143,609 | 2,493 | 31.1\% | \$199,610 |
| MA | 6,354 | \$304,876 | \$1,937,180,235 | 2,970 | 46.7\% | \$317,033 | \$941,587,675 | 1,717 | 27.0\% | \$297,335 |
| MD | 19,504 | \$347,194 | \$6,771,678,992 | 8,415 | 43.1\% | \$357,805 | \$3,010,926,749 | 7,425 | 38.1\% | \$346,095 |
| ME | 2,493 | \$199,317 | \$496,896,132 | 1,316 | 52.8\% | \$202,650 | \$266,687,275 | 584 | 23.4\% | \$193,851 |
| MI | 12,557 | \$173,823 | \$2,182,697,620 | 6,161 | 49.1\% | \$175,450 | \$1,080,946,651 | 3,249 | 25.9\% | \$178,744 |
| MN | 8,978 | \$224,866 | \$2,018,843,357 | 4,502 | 50.1\% | \$230,044 | \$1,035,655,862 | 2,190 | 24.4\% | \$225,551 |
| MO | 12,267 | \$183,120 | \$2,246,329,362 | 6,649 | 54.2\% | \$186,357 | \$1,239,088,835 | 3,299 | 26.9\% | \$180,476 |
| MS | 4,837 | \$179,148 | \$866,536,922 | 2,741 | 56.7\% | \$185,174 | \$507,562,489 | 1,041 | 21.5\% | \$176,531 |
| MT | 3,068 | \$231,195 | \$709,307,619 | 1,658 | 54.0\% | \$236,978 | \$392,908,880 | 697 | 22.7\% | \$218,398 |
| NC | 31,746 | \$205,086 | \$6,510,654,432 | 16,382 | 51.6\% | \$210,598 | \$3,450,011,150 | 10,326 | 32.5\% | \$198,562 |
| ND | 1,648 | \$233,324 | \$384,518,628 | 910 | 55.2\% | \$238,827 | \$217,332,679 | 346 | 21.0\% | \$233,529 |
| NE | 4,581 | \$194,214 | \$889,692,060 | 2,631 | 57.4\% | \$200,890 | \$528,541,944 | 1,112 | 24.3\% | \$188,872 |
| NH | 2,808 | \$249,835 | \$701,537,226 | 1,458 | 51.9\% | \$253,572 | \$369,707,722 | 771 | 27.5\% | \$246,904 |
| NJ | 6,740 | \$278,755 | \$1,878,810,639 | 3,102 | 46.0\% | \$279,809 | \$867,967,653 | 2,070 | 30.7\% | \$281,673 |
| NM | 5,882 | \$210,407 | \$1,237,615,288 | 2,963 | 50.4\% | \$215,743 | \$639,245,480 | 1,773 | 30.1\% | \$200,987 |
| NV | 12,894 | \$256,037 | \$3,301,343,280 | 6,254 | 48.5\% | \$268,270 | \$1,677,759,093 | 3,787 | 29.4\% | \$245,554 |
| NY | 8,559 | \$233,560 | \$1,999,041,654 | 5,079 | 59.3\% | \$228,973 | \$1,162,952,555 | 1,571 | 18.4\% | \$242,564 |
| OH | 17,078 | \$174,896 | \$2,986,867,134 | 9,367 | 54.8\% | \$179,157 | \$1,678,160,727 | 4,380 | 25.6\% | \$171,822 |
| OK | 8,810 | \$186,291 | \$1,641,219,494 | 5,246 | 59.5\% | \$192,699 | \$1,001,900,407 | 1,863 | 21.1\% | \$177,960 |
| OR | 12,275 | \$257,518 | \$3,161,036,440 | 5,439 | 44.3\% | \$266,149 | \$1,447,584,445 | 3,599 | 29.3\% | \$250,087 |
| PA | 14,993 | \$208,799 | \$3,130,530,434 | 7,586 | 50.6\% | \$210,227 | \$1,594,780,312 | 4,239 | 28.3\% | \$211,789 |
| PR | 1,448 | \$158,673 | \$229,757,880 | 661 | 45.6\% | \$161,971 | \$107,063,077 | 463 | 32.0\% | \$164,929 |
| RI | 1,263 | \$260,501 | \$329,012,259 | 681 | 53.9\% | \$270,856 | \$184,452,906 | 304 | 24.1\% | \$259,330 |
| SC | 16,257 | \$211,314 | \$3,435,329,045 | 9,089 | 55.9\% | \$215,311 | \$1,956,960,152 | 4,338 | 26.7\% | \$208,271 |
| SD | 2,077 | \$205,005 | \$425,795,316 | 1,210 | 58.3\% | \$207,331 | \$250,870,708 | 412 | 19.8\% | \$201,580 |
| TN | 18,482 | \$201,479 | \$3,723,731,047 | 9,571 | 51.8\% | \$210,036 | \$2,010,258,693 | 5,562 | 30.1\% | \$192,700 |
| TX | 58,650 | \$222,948 | \$13,075,873,546 | 37,699 | 64.3\% | \$234,617 | \$8,844,815,192 | 18,957 | 32.3\% | \$201,084 |
| UT | 8,019 | \$258,268 | \$2,071,049,319 | 3,931 | 49.0\% | \$266,198 | \$1,046,423,434 | 2,340 | 29.2\% | \$249,513 |
| VA | 44,539 | \$328,895 | \$14,648,639,329 | 20,868 | 46.9\% | \$331,371 | \$6,915,041,618 | 16,056 | 36.0\% | \$330,039 |
| VI | 39 | \$334,871 | \$13,059,971 | 33 | 84.6\% | \$341,244 | \$11,261,041 | 2 | 5.1\% | \$372,615 |
| VT | 812 | \$222,497 | \$180,667,690 | 459 | 56.5\% | \$230,224 | \$105,672,588 | 171 | 21.1\% | \$221,510 |
| WA | 29,815 | \$282,322 | \$8,417,438,440 | 14,158 | 47.5\% | \$295,987 | \$4,190,585,938 | 9,217 | 30.9\% | \$264,749 |
| WI | 7,836 | \$188,994 | \$1,480,955,657 | 4,003 | 51.1\% | \$189,582 | \$758,896,569 | 2,179 | 27.8\% | \$190,407 |
| WV | 2,616 | \$189,901 | \$496,780,110 | 1,350 | 51.6\% | \$194,391 | \$262,427,343 | 609 | 23.3\% | \$198,187 |
| WY | 2,134 | \$232,198 | \$495,510,281 | 1,132 | 53.0\% | \$237,209 | \$268,520,219 | 602 | 28.2\% | \$227,727 |

VA Home Loans
FY 2016 Loan Volume by State
10/01/2015-09/30/2016

| State Code | Total Loan Amount - IRRRL | Total Cash-Out Loans | Total Cash-Out \% | Loan Amount Avg - Cash-Out | Total Loan Amount - Cash-Out |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Grand Total | \$55,283,738,545 | 136,888 | 19.4\% | \$250,273 | \$34,259,343,310 |
| AK | \$280,841,729 | 619 | 15.0\% | \$272,128 | \$168,447,074 |
| AL | \$834,361,628 | 2,623 | 20.0\% | \$188,159 | \$493,540,294 |
| AR | \$242,665,680 | 1,274 | 21.5\% | \$159,494 | \$203,195,603 |
| AZ | \$2,180,917,621 | 5,892 | 21.3\% | \$227,673 | \$1,341,448,633 |
| CA | \$11,560,427,567 | 21,279 | 27.0\% | \$368,984 | \$7,851,608,856 |
| CO | \$2,409,873,255 | 6,846 | 24.2\% | \$275,766 | \$1,887,894,384 |
| CT | \$208,711,177 | 635 | 19.4\% | \$255,022 | \$161,939,084 |
| DC | \$152,639,992 | 150 | 19.8\% | \$457,093 | \$68,563,902 |
| DE | \$235,929,169 | 554 | 20.8\% | \$246,938 | \$136,803,902 |
| FL | \$3,066,553,042 | 10,584 | 19.0\% | \$218,319 | \$2,310,692,322 |
| GA | \$1,883,859,503 | 5,406 | 17.6\% | \$195,167 | \$1,055,071,655 |
| GU | \$2,518,869 | 28 | 15.1\% | \$283,169 | \$7,928,722 |
| HI | \$1,363,503,252 | 924 | 15.2\% | \$503,295 | \$465,044,133 |
| IA | \$167,837,205 | 953 | 22.2\% | \$163,371 | \$155,692,694 |
| ID | \$297,087,769 | 1,296 | 21.4\% | \$205,370 | \$266,159,532 |
| IL | \$757,759,144 | 2,429 | 18.8\% | \$193,364 | \$469,681,412 |
| IN | \$542,246,801 | 2,184 | 19.9\% | \$160,334 | \$350,169,241 |
| KS | \$265,053,053 | 1,043 | 17.6\% | \$175,257 | \$182,793,104 |
| KY | \$409,667,303 | 1,592 | 20.0\% | \$170,641 | \$271,660,068 |
| LA | \$497,627,601 | 1,443 | 18.0\% | \$202,376 | \$292,027,867 |
| MA | \$510,524,935 | 1,667 | 26.2\% | \$290,982 | \$485,067,625 |
| MD | \$2,569,755,844 | 3,664 | 18.8\% | \$325,054 | \$1,190,996,399 |
| ME | \$113,208,787 | 593 | 23.8\% | \$197,302 | \$117,000,070 |
| MI | \$580,738,861 | 3,147 | 25.1\% | \$165,558 | \$521,012,108 |
| MN | \$493,955,885 | 2,286 | 25.5\% | \$214,012 | \$489,231,610 |
| MO | \$595,389,382 | 2,319 | 18.9\% | \$177,599 | \$411,851,145 |
| MS | \$183,769,200 | 1,055 | 21.8\% | \$166,071 | \$175,205,233 |
| MT | \$152,223,262 | 713 | 23.2\% | \$230,260 | \$164,175,477 |
| NC | \$2,050,351,302 | 5,038 | 15.9\% | \$200,534 | \$1,010,291,980 |
| ND | \$80,801,184 | 392 | 23.8\% | \$220,369 | \$86,384,765 |
| NE | \$210,025,345 | 838 | 18.3\% | \$180,340 | \$151,124,771 |
| NH | \$190,363,224 | 579 | 20.6\% | \$244,329 | \$141,466,280 |
| NJ | \$583,063,188 | 1,568 | 23.3\% | \$272,819 | \$427,779,798 |
| NM | \$356,350,176 | 1,146 | 19.5\% | \$211,186 | \$242,019,632 |
| NV | \$929,911,271 | 2,853 | 22.1\% | \$243,138 | \$693,672,916 |
| NY | \$381,068,513 | 1,909 | 22.3\% | \$238,355 | \$455,020,586 |
| OH | \$752,580,900 | 3,331 | 19.5\% | \$166,955 | \$556,125,507 |
| OK | \$331,538,685 | 1,701 | 19.3\% | \$175,650 | \$298,780,402 |
| OR | \$900,062,089 | 3,237 | 26.4\% | \$251,279 | \$813,389,906 |
| PA | \$897,774,370 | 3,168 | 21.1\% | \$201,381 | \$637,975,752 |
| PR | \$76,361,986 | 324 | 22.4\% | \$143,003 | \$46,332,817 |
| RI | \$78,836,169 | 278 | 22.0\% | \$236,414 | \$65,723,184 |
| SC | \$903,481,648 | 2,830 | 17.4\% | \$203,140 | \$574,887,245 |
| SD | \$83,050,930 | 455 | 21.9\% | \$201,920 | \$91,873,678 |
| TN | \$1,071,798,116 | 3,349 | 18.1\% | \$191,602 | \$641,674,238 |
| TX | \$3,811,941,246 | 1,994 | 3.4\% | \$210,189 | \$419,117,108 |
| UT | \$583,861,008 | 1,748 | 21.8\% | \$252,154 | \$440,764,877 |
| VA | \$5,299,112,864 | 7,615 | 17.1\% | \$319,696 | \$2,434,484,847 |
| VI | \$745,230 | 4 | 10.3\% | \$263,425 | \$1,053,700 |
| VT | \$37,878,129 | 182 | 22.4\% | \$203,939 | \$37,116,973 |
| WA | \$2,440,189,815 | 6,440 | 21.6\% | \$277,432 | \$1,786,662,687 |
| WI | \$414,897,276 | 1,654 | 21.1\% | \$185,708 | \$307,161,812 |
| wV | \$120,695,717 | 657 | 25.1\% | \$172,994 | \$113,657,050 |
| WY | \$137,091,412 | 400 | 18.7\% | \$224,747 | \$89,898,650 |

