VA Home Loans
2015 Loan Volume by State
10/01/2014-09/30/2015

| State Code | Total Loans | Avg. Loan Amount | Loan Amount Sum - ALL | Total Purchase Loans | Total Purchase Loans \% | Loan Amount Avg - Purchase | Total Loan Amount - Purchase | Total IRRRL Loans | Total IRRRL Loans \% | Loan Amount Avg - IRRRL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Grand Total | 631,131 | \$243,166 | \$153,469,474,425 | 322,106 | 51.0\% | \$243,987 | \$78,589,707,980 | 194,799 | 30.9\% | \$242,192 |
| AK | 3,836 | \$292,105 | \$1,120,515,963 | 2,368 | 61.7\% | \$307,156 | \$727,345,843 | 964 | 25.1\% | \$275,933 |
| AL | 12,063 | \$193,616 | \$2,335,592,038 | 5,689 | 47.2\% | \$200,940 | \$1,143,150,078 | 4,060 | 33.7\% | \$186,927 |
| AR | 5,421 | \$168,862 | \$915,403,352 | 3,003 | 55.4\% | \$174,496 | \$524,012,185 | 1,303 | 24.0\% | \$160,524 |
| AZ | 23,768 | \$226,175 | \$5,375,723,280 | 11,450 | 48.2\% | \$228,012 | \$2,610,737,156 | 7,469 | 31.4\% | \$225,827 |
| CA | 70,407 | \$364,368 | \$25,654,064,946 | 26,253 | 37.3\% | \$370,867 | \$9,736,366,022 | 25,859 | 36.7\% | \$363,474 |
| CO | 25,246 | \$265,562 | \$6,704,383,689 | 11,873 | 47.0\% | \$277,429 | \$3,293,910,274 | 8,066 | 31.9\% | \$251,341 |
| CT | 2,882 | \$256,279 | \$738,597,474 | 1,532 | 53.2\% | \$258,474 | \$395,982,142 | 759 | 26.3\% | \$249,613 |
| DC | 708 | \$524,611 | \$371,424,741 | 341 | 48.2\% | \$526,106 | \$179,402,021 | 251 | 35.5\% | \$537,301 |
| DE | 2,377 | \$244,888 | \$582,099,830 | 1,136 | 47.8\% | \$249,829 | \$283,805,411 | 808 | 34.0\% | \$242,523 |
| FL | 47,042 | \$218,495 | \$10,278,464,896 | 27,625 | 58.7\% | \$224,922 | \$6,213,461,941 | 11,852 | 25.2\% | \$208,359 |
| GA | 26,983 | \$201,100 | \$5,426,294,527 | 13,700 | 50.8\% | \$209,826 | \$2,874,613,123 | 9,059 | 33.6\% | \$190,415 |
| GU | 129 | \$302,440 | \$39,014,809 | 102 | 79.1\% | \$309,284 | \$31,546,930 | 8 | 6.2\% | \$259,080 |
| HI | 5,292 | \$500,457 | \$2,648,419,183 | 2,354 | 44.5\% | \$517,184 | \$1,217,450,074 | 2,106 | 39.8\% | \$491,558 |
| IA | 3,935 | \$173,732 | \$683,636,749 | 2,219 | 56.4\% | \$177,236 | \$393,286,438 | 899 | 22.8\% | \$178,220 |
| ID | 5,164 | \$200,327 | \$1,034,489,014 | 2,792 | 54.1\% | \$208,093 | \$580,995,158 | 1,351 | 26.2\% | \$188,843 |
| IL | 11,279 | \$196,908 | \$2,220,921,249 | 6,157 | 54.6\% | \$198,051 | \$1,219,401,433 | 3,080 | 27.3\% | \$196,547 |
| IN | 10,024 | \$165,229 | \$1,656,257,164 | 5,115 | 51.0\% | \$174,391 | \$892,007,728 | 2,998 | 29.9\% | \$157,384 |
| KS | 5,415 | \$179,476 | \$971,862,906 | 3,115 | 57.5\% | \$186,565 | \$581,149,118 | 1,361 | 25.1\% | \$172,906 |
| KY | 7,201 | \$176,115 | \$1,268,203,011 | 3,691 | 51.3\% | \$182,348 | \$673,046,198 | 2,126 | 29.5\% | \$171,495 |
| LA | 7,196 | \$203,858 | \$1,466,959,013 | 4,074 | 56.6\% | \$211,658 | \$862,295,970 | 1,816 | 25.2\% | \$193,345 |
| MA | 5,426 | \$298,682 | \$1,620,648,599 | 2,637 | 48.6\% | \$305,692 | \$806,109,974 | 1,492 | 27.5\% | \$296,849 |
| MD | 17,104 | \$341,432 | \$5,839,849,772 | 7,645 | 44.7\% | \$352,390 | \$2,694,024,650 | 6,422 | 37.5\% | \$337,052 |
| ME | 2,114 | \$196,648 | \$415,714,402 | 1,088 | 51.5\% | \$201,276 | \$218,988,588 | 532 | 25.2\% | \$193,302 |
| MI | 10,914 | \$167,265 | \$1,825,524,993 | 5,459 | 50.0\% | \$169,813 | \$927,008,638 | 2,921 | 26.8\% | \$166,392 |
| MN | 8,425 | \$215,368 | \$1,814,478,203 | 4,420 | 52.5\% | \$219,861 | \$971,785,066 | 2,066 | 24.5\% | \$210,477 |
| MO | 11,286 | \$176,551 | \$1,992,550,933 | 5,857 | 51.9\% | \$180,993 | \$1,060,075,481 | 3,392 | 30.1\% | \$173,628 |
| MS | 4,172 | \$178,382 | \$744,210,940 | 2,390 | 57.3\% | \$184,497 | \$440,948,028 | 987 | 23.7\% | \$171,938 |
| MT | 2,968 | \$221,225 | \$656,595,568 | 1,641 | 55.3\% | \$225,812 | \$370,557,115 | 682 | 23.0\% | \$208,495 |
| NC | 29,137 | \$196,787 | \$5,733,779,198 | 14,353 | 49.3\% | \$205,492 | \$2,949,421,793 | 10,186 | 35.0\% | \$185,947 |
| ND | 1,697 | \$231,602 | \$393,029,069 | 1,065 | 62.8\% | \$241,940 | \$257,665,597 | 316 | 18.6\% | \$214,189 |
| NE | 4,157 | \$183,966 | \$764,746,375 | 2,443 | 58.8\% | \$191,379 | \$467,538,722 | 993 | 23.9\% | \$179,475 |
| NH | 2,272 | \$241,979 | \$549,777,062 | 1,204 | 53.0\% | \$250,064 | \$301,077,038 | 622 | 27.4\% | \$233,294 |
| NJ | 5,887 | \$274,669 | \$1,616,978,438 | 2,651 | 45.0\% | \$275,612 | \$730,647,999 | 1,849 | 31.4\% | \$276,947 |
| NM | 5,442 | \$203,104 | \$1,105,289,521 | 2,698 | 49.6\% | \$210,787 | \$568,704,016 | 1,761 | 32.4\% | \$194,246 |
| NV | 11,111 | \$243,297 | \$2,703,268,048 | 5,681 | 51.1\% | \$254,611 | \$1,446,446,181 | 3,132 | 28.2\% | \$230,337 |
| NY | 8,105 | \$225,574 | \$1,828,279,633 | 4,758 | 58.7\% | \$224,396 | \$1,067,675,974 | 1,441 | 17.8\% | \$234,149 |
| OH | 15,121 | \$168,758 | \$2,551,787,017 | 8,432 | 55.8\% | \$173,775 | \$1,465,272,621 | 3,841 | 25.4\% | \$163,192 |
| OK | 8,264 | \$182,003 | \$1,504,076,292 | 5,150 | 62.3\% | \$187,551 | \$965,887,318 | 1,640 | 19.8\% | \$172,507 |
| OR | 11,058 | \$242,688 | \$2,683,644,312 | 5,297 | 47.9\% | \$249,749 | \$1,322,917,887 | 3,255 | 29.4\% | \$233,374 |
| PA | 13,369 | \$202,479 | \$2,706,946,303 | 6,756 | 50.5\% | \$205,754 | \$1,390,075,384 | 3,868 | 28.9\% | \$202,086 |
| PR | 1,741 | \$156,745 | \$272,892,675 | 682 | 39.2\% | \$162,596 | \$110,890,336 | 683 | 39.2\% | \$157,271 |
| RI | 1,066 | \$249,294 | \$265,746,982 | 586 | 55.0\% | \$254,737 | \$149,276,090 | 229 | 21.5\% | \$245,513 |
| SC | 14,449 | \$204,092 | \$2,948,926,213 | 8,077 | 55.9\% | \$210,347 | \$1,698,970,289 | 4,049 | 28.0\% | \$194,514 |
| SD | 1,944 | \$195,767 | \$380,571,462 | 1,200 | 61.7\% | \$198,523 | \$238,227,791 | 386 | 19.9\% | \$186,469 |
| TN | 16,793 | \$190,719 | \$3,202,741,458 | 8,593 | 51.2\% | \$200,029 | \$1,718,848,837 | 5,270 | 31.4\% | \$181,877 |
| TX | 53,853 | \$211,284 | \$11,378,295,856 | 34,734 | 64.5\% | \$223,634 | \$7,767,710,611 | 17,031 | 31.6\% | \$187,592 |
| UT | 7,291 | \$244,703 | \$1,784,130,184 | 3,631 | 49.8\% | \$252,015 | \$915,066,887 | 2,172 | 29.8\% | \$232,933 |
| VA | 41,055 | \$325,288 | \$13,354,686,999 | 19,122 | 46.6\% | \$331,238 | \$6,333,930,573 | 15,095 | 36.8\% | \$322,709 |
| VI | 24 | \$309,861 | \$7,436,670 | 14 | 58.3\% | \$326,108 | \$4,565,515 | 6 | 25.0\% | \$281,997 |
| VT | 661 | \$224,217 | \$148,207,467 | 346 | 52.3\% | \$226,029 | \$78,206,145 | 153 | 23.1\% | \$227,219 |
| WA | 26,127 | \$266,105 | \$6,952,536,988 | 12,640 | 48.4\% | \$276,380 | \$3,493,442,145 | 8,908 | 34.1\% | \$253,766 |
| WI | 7,187 | \$181,406 | \$1,303,767,887 | 3,685 | 51.3\% | \$184,088 | \$678,365,693 | 2,152 | 29.9\% | \$180,581 |
| WV | 2,531 | \$180,803 | \$457,611,799 | 1,371 | 54.2\% | \$186,408 | \$255,564,863 | 587 | 23.2\% | \$184,539 |
| WY | 2,000 | \$233,601 | \$467,201,163 | 1,206 | 60.3\% | \$239,931 | \$289,356,486 | 479 | 24.0\% | \$222,313 |

VA Home Loans
FY 2015 Loan Volume by State
10/01/2014-09/30/2015

| State Code | Total Loan Amount - IRRRL | Total Cash-Out Loans | Total Cash-Out \% | Loan Amount Avg - Cash-Out | Total Loan Amount - Cash-Out |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Grand Total | \$47,178,706,699 | 114,226 | 18.1\% | \$242,511 | \$27,701,059,746 |
| AK | \$265,999,521 | 504 | 13.1\% | \$252,323 | \$127,170,599 |
| AL | \$758,924,641 | 2,314 | 19.2\% | \$187,345 | \$433,517,319 |
| AR | \$209,163,344 | 1,115 | 20.6\% | \$163,433 | \$182,227,823 |
| AZ | \$1,686,698,846 | 4,849 | 20.4\% | \$222,373 | \$1,078,287,278 |
| CA | \$9,399,073,052 | 18,295 | 26.0\% | \$356,306 | \$6,518,625,872 |
| CO | \$2,027,314,058 | 5,307 | 21.0\% | \$260,629 | \$1,383,159,357 |
| CT | \$189,456,040 | 591 | 20.5\% | \$259,153 | \$153,159,292 |
| DC | \$134,862,427 | 116 | 16.4\% | \$492,761 | \$57,160,293 |
| DE | \$195,958,985 | 433 | 18.2\% | \$236,340 | \$102,335,434 |
| FL | \$2,469,471,327 | 7,565 | 16.1\% | \$210,910 | \$1,595,531,628 |
| GA | \$1,724,973,218 | 4,224 | 15.7\% | \$195,717 | \$826,708,186 |
| GU | \$2,072,638 | 19 | 14.7\% | \$283,960 | \$5,395,241 |
| Hi | \$1,035,221,884 | 832 | 15.7\% | \$475,658 | \$395,747,225 |
| IA | \$160,219,825 | 817 | 20.8\% | \$159,278 | \$130,130,486 |
| ID | \$255,126,882 | 1,021 | 19.8\% | \$194,287 | \$198,366,974 |
| IL | \$605,365,516 | 2,042 | 18.1\% | \$194,003 | \$396,154,300 |
| IN | \$471,836,473 | 1,911 | 19.1\% | \$153,016 | \$292,412,963 |
| KS | \$235,325,032 | 939 | 17.3\% | \$165,483 | \$155,388,756 |
| KY | \$364,599,255 | 1,384 | 19.2\% | \$166,588 | \$230,557,558 |
| LA | \$351,115,172 | 1,306 | 18.1\% | \$194,141 | \$253,547,871 |
| MA | \$442,898,792 | 1,297 | 23.9\% | \$286,538 | \$371,639,833 |
| MD | \$2,164,546,187 | 3,037 | 17.8\% | \$323,108 | \$981,278,935 |
| ME | \$102,836,718 | 494 | 23.4\% | \$190,059 | \$93,889,096 |
| MI | \$486,031,155 | 2,534 | 23.2\% | \$162,780 | \$412,485,200 |
| MN | \$434,844,992 | 1,939 | 23.0\% | \$210,339 | \$407,848,145 |
| MO | \$588,946,334 | 2,037 | 18.0\% | \$168,645 | \$343,529,118 |
| MS | \$169,702,707 | 795 | 19.1\% | \$168,000 | \$133,560,205 |
| MT | \$142,193,856 | 645 | 21.7\% | \$223,015 | \$143,844,597 |
| NC | \$1,894,052,621 | 4,598 | 15.8\% | \$193,629 | \$890,304,784 |
| ND | \$67,683,706 | 316 | 18.6\% | \$214,176 | \$67,679,766 |
| NE | \$178,218,312 | 721 | 17.3\% | \$165,034 | \$118,989,341 |
| NH | \$145,108,711 | 446 | 19.6\% | \$232,268 | \$103,591,313 |
| NJ | \$512,075,890 | 1,387 | 23.6\% | \$269,830 | \$374,254,549 |
| NM | \$342,066,377 | 983 | 18.1\% | \$197,883 | \$194,519,128 |
| NV | \$721,415,685 | 2,298 | 20.7\% | \$232,988 | \$535,406,182 |
| NY | \$337,408,638 | 1,906 | 23.5\% | \$222,033 | \$423,195,021 |
| OH | \$626,821,885 | 2,848 | 18.8\% | \$161,409 | \$459,692,511 |
| OK | \$282,911,967 | 1,474 | 17.8\% | \$173,187 | \$255,277,007 |
| OR | \$759,631,969 | 2,506 | 22.7\% | \$239,862 | \$601,094,456 |
| PA | \$781,668,470 | 2,745 | 20.5\% | \$194,974 | \$535,202,449 |
| PR | \$107,416,088 | 376 | 21.6\% | \$145,176 | \$54,586,251 |
| RI | \$56,222,591 | 251 | 23.5\% | \$240,033 | \$60,248,301 |
| SC | \$787,587,894 | 2,323 | 16.1\% | \$199,039 | \$462,368,030 |
| SD | \$71,977,202 | 358 | 18.4\% | \$196,554 | \$70,366,469 |
| TN | \$958,490,081 | 2,930 | 17.4\% | \$179,318 | \$525,402,540 |
| TX | \$3,194,878,440 | 2,088 | 3.9\% | \$199,093 | \$415,706,805 |
| UT | \$505,929,533 | 1,488 | 20.4\% | \$244,042 | \$363,133,764 |
| VA | \$4,871,295,281 | 6,838 | 16.7\% | \$314,341 | \$2,149,461,145 |
| VI | \$1,691,981 | 4 | 16.7\% | \$294,794 | \$1,179,174 |
| VT | \$34,764,553 | 162 | 24.5\% | \$217,511 | \$35,236,769 |
| WA | \$2,260,549,353 | 4,579 | 17.5\% | \$261,748 | \$1,198,545,490 |
| WI | \$388,611,128 | 1,350 | 18.8\% | \$175,401 | \$236,791,066 |
| WV | \$108,324,229 | 573 | 22.6\% | \$163,565 | \$93,722,707 |
| WY | \$106,488,033 | 315 | 15.8\% | \$226,529 | \$71,356,644 |

